Vahe Gharagiozyan

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[LinkedIn Profile](#) | [GitHub Profile](#)

Summary

Dedicated and self-motivated aspiring Front-End Web Developer with a strong background in logistics and sales management. Over 7 years of experience in optimizing logistics operations, fostering positive vendor relationships, and implementing strategic plans. Transitioning into web development with skills in Vue JS, HTML5, CSS, JavaScript, and UI design. Seeking to leverage problem-solving skills, attention to detail, and project management experience to contribute effectively to a web development team.

Technical Skills

- Front-End Development: Vue JS, HTML5, CSS, JavaScript, SCSS, Bootstrap
- Tools & Platforms: Git, GitHub, Visual Studio Code, Figma, Photoshop, Google
- Design & UI: User Interface (UI) design principles, Responsive design
- Additional Skills: Project/Time Management, Troubleshooting, Strategic Planning, Reliable Communication

Relevant Experience

Senior Carrier Sales
Fairmont Logistics — **Beverly Hills, CA**
March 2023 to Present

- Managed a large database of shipments, coordinating with vendors to ensure timely and cost-effective delivery.
- Provided comprehensive support for shipping, receiving, and inventory tracking, enhancing vendor relationships and ensuring quality control.
- Utilized multiple data entry platforms (Excel, Ajax, Tailwind, Google Sheets, ITS Dispatch) to maintain accurate records and reporting.
- Negotiated shipping rates, leading to increased company profits and establishing long-term business opportunities.

Logistics Specialist
Ihaul Freight Inc — **San Dimas, CA**
February 2021 to March 2023

- Initiated and maintained communication with drivers and suppliers, fostering strong relationships and repeat business.
- Managed high-pressure, time-sensitive situations, providing efficient solutions and maintaining customer satisfaction.

- Monitored and handled after-hours dispatch, offering roadside assistance, customer support, and tracking updates.
- Provided seamless support for all incoming calls, emails, and driver requests.

Carrier Sales
Fairmont Logistics — **Beverly Hills, CA**
March 2019 to February 2021

- Coordinated with vendors to ensure the on-time delivery of products and services, balancing cost-effectiveness and quality.
- Supported all aspects of receiving, storing, shipping, and tracking inventory.
- Handled data entry tasks using various platforms (Excel, Ajax, Tailwind, Google Sheets, ITS Dispatch).
- Negotiated shipping rates to boost company profits and secure future business partnerships.

Professional Experience

Carrier Sales
Kroger Logistics — **Vernon, CA**
September 2015 to March 2019

- Monitored driving hours to ensure timely deliveries.
- Consolidated shipping rates, enhancing business opportunities.
- Diagnosed conflicts, providing appropriate resolutions for all involved parties.
- Managed inbound/outbound trailer inventory to prevent supply chain delays.

Driver Manager/Carrier Sales
T.I. Trucking / Ultra Transport — **Montebello, CA**
February 2011 to June 2015

- Focused on data entry and customer support, ensuring seamless communication and support for drivers and customers.
- Obtained BOL/POD documents and handled data entry for all orders.
- Managed high-volume calls and emails, scheduling appointments, and invoicing orders.

Education

Web Development Certificate
Team Tree House — **Remote**
February 2021 to August 2021

- Courses in HTML, CSS, Web Design, JavaScript, and GitHub.

GED
Glendale Community College — **Glendale, CA**
May 2007 to August 2007

Key Achievements

- Successfully transitioned from a logistics role into web development, acquiring technical skills in a short time frame.
- Proven track record of negotiating cost-saving measures and improving profitability in previous roles.
- Developed strong problem-solving abilities and a strategic mindset applicable to web development projects.

How I Can Contribute to a Web Development Team

With a strong foundation in logistics and a commitment to continuous learning in web development, I bring a unique combination of skills that are highly transferable to a front-end developer role. My experience in managing complex projects, attention to detail, and ability to troubleshoot under pressure will help streamline workflows and contribute to high-quality, user-centric web applications. My adaptability and strategic planning abilities make me a valuable team member ready to contribute effectively to any project.